



TEAMENSION

Infrastructure Project Development |
Management | Trade

www.teamension.at





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OUR COMPANY

Teamension GmbH was founded in Tulfes, Tyrol in 2020. Our main goal is to provide and develop high-quality, sustainable products, services, and know-how in the fields of water resource management, fibre optic systems, and trenchless technology both nationally and internationally. We support and consult our customers and partners from our headquarters in Tyrol, Austria.

Our vast experience has helped us to position ourselves as active intermediaries and the optimal link between our partners and customers in the infrastructure sector.

Helping our customers to successfully enter new markets is just as much a part of our competence as the successful acquisition and management of complex turnkey projects in the infrastructure sector, for which we take advantage of our extensive international network.





OUR MISSION

OUR VALUES. Everything we do is based on respect, mutual trust, and high safety and quality standards. We pride ourselves on being a reliable and competent partner.

OUR SERVICES. Teamension GmbH is a trading and consulting company based in Tyrol, Austria. We operate worldwide and make a significant and sustainable contribution to the development and operation of high-quality infrastructure in the field of water resource management, fibre optic systems and trenchless technology.

OUR STRENGTHS. We have extensive expertise in a wide variety of areas due to our vast experience in the development of markets and in providing high-quality technical products. We use our international network to connect applications and solve complex tasks.

OUR CUSTOMERS. Our customers include Austrian manufacturers of products and systems in the infrastructure sector. They build and / or operate infrastructure in the fields of data transmission and water resource management.

WHAT SETS US APART.

We are extremely reliable, competent, and offer maximum flexibility and commitment. We develop optimal solutions and cover a wide variety of areas. We also create meta-solutions for our customers. When it comes to market entry, we are the direct contact for a wide variety of application areas including project management, material delivery, construction work and financing models for turnkey projects.



BUSINESS FIELDS

Infrastructure

Fibre optic

NODIG
Systems

Consulting

Business
Development



INFRASTRUCTURE

Acquisition, development and management of infrastructure projects. For our customers/partners in the infrastructure sector, we support projects from acquisition and financing, through project management in the implementation phase, up to successful handover to the client.

WHAT:

- Drinking water supply and wastewater disposal networks
- Hydropower plants
- Water treatment plants
- Sewage treatment plants
- Sea water desalination plants

WHY:

- Enormous catching-up needs in the infrastructure sector
- Insufficient supply to the population with drinking water in many parts of the world

WHERE:

- „Low Developed Countries“

ACQUISITION:

- Network to decision makers in politics
- Identification of possible infrastructure projects
- Development of the scope of supply and services together with Austrian exporters and contracting authorities
- Support for funding opportunities at „Turn-key Solutions“

PROJECT MANAGEMENT:

- Support in the selection and negotiation of sub-partners
- Cooperation in the preparation of supply contracts
- Coordination of suppliers and sub-partners
- Creation of progress reports
- Development of logistics solutions in the project
- Monitoring of cash flow



FIBRE OPTIC

System provider of fibre optic and structured cabling technology. As a reliable system provider of products for the communication infrastructure, we offer our customers/partners flexible complete solutions in the fibre optic and structured cabling technology. Together with strong brands, we implement individual solutions.

WHAT:

- Fibre optic cables for indoor, outdoor and industrial applications
- FOC - accessories
- Microduct systems incl. accessories
- Network rack cabinets with climate solution and accessories
- Pre-assembled copper and fibre optic patch cords pre-assembled or by the meter
- Cat. modules and accessories for copper data technology
- Active components (industry- and micro-switches)

- Alarm systems, video surveillance and access control for projects of all sizes
- Turnkey solutions for POP stations

WHY:

- Massive amounts of data
- Enable digitisation
- Reliability and future security

WHERE:

We are a certified sales partner of the brand „CableDoc“ for the South-Eastern European markets.

LIKE:

- Support of planners and operators in the development and project phase
- Trade with a wide product portfolio of the brand „CableDoc“
- Everything from a single source



CONSULTING

We consult companies, municipalities and institutions . We support our customers in the creation of market concepts and in the development of new markets, through application of methodological approaches and objective procedures.

- Research on industry-specific market data
- Analysis of competitors
- Survey of market potentials
- Recommendation on price and conditioning policy
- Support for choice in distribution policy and sales channels
- Segmentation and target market determination
- Analysis of customer benefits, customer loyalty and customer lifetime value





NODIG SYSTEME

Authorized dealer of innovative trenchless installation technology. As an authorized dealer of TRACTO-TECHNIK in Tyrol and Vorarlberg, we supply our customers with machines, accessories and service in uncompromising quality for the trenchless installation of infrastructure such as fibre optic cables or water pipes.

WHAT:

- GRUNDOMAT soil displacement hammers
- GRUNDODRILL HDD-horizontal directional drilling rigs
- GRUNDOPIT HDD-mini fluid assisted HDD rigs
- GRUNDOCORE core-drill-units
- GRUNDORAM horizontal rammers
- GRUNDOCRACK dynamic pipe bursting systems
- GRUNDOBURST static pipe bursting systems
- GRUNDOBORE auger boring unit

WHY:

- Gentle treatment of valuable surfaces
- No excavation and recovery work
- No traffic jams, no redirects
- Low emissions of noise, fine particles and CO₂
- Significant reduction of construction times
- Uncompromising quality „Made in Germany“
- Designed for low attrition and maximum reliability in practical use

WHERE:

We are dealer of the brand „TRACTO“ for Tyrol and Vorarlberg.

LIKE:

- Support for civil engineers and construction companies in the development and project phase
- Trade with a wide product portfolio of the brand „TRACTO“
- Everything from one source





TEAMENSION

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